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Greetings for the New Year! Let me take just a moment to Congratulate you because....

## *You've Made a Great Start!*

By just Opening your Deduction Finder, you have started that dreaded process of getting your tax records in order. There is Good News, though--*You're Not Alone!* This isn't the "Tax In A Box" program with the cleverly worded guarantee that "all calculations are guaranteed accurate". *Of course the Computer will do the Math right...But, if the information is not entered right, or if you Miss Something, you get a Mathematically Correct Wrong Answer!* But, never fear. I'm your Neighbor, and you can find me just down the street and around the corner, as well as on your phone if you add us to your call list. Now, the Big Question.....

## *Who Do You Trust To Do Your Tax Return?*

Choosing a Tax Preparer is a Big Decision! Most Tax Preparers have No Credentials, but have merely paid a \$63 fee to get an ID number from the IRS. The IRS imposed a 120 question, Multiple Guess Test to make them at least show some basic knowledge, but the Courts put a stop to that! (Most of them had not bothered to take the test anyway). Now, they don't have to do any Basic Education Training, or Continuing Education Training before taking a stab at Your Taxes! IRS Rules Severely Limit what these non-professional preparers can do for you if the IRS comes snooping around. The only clear choice for tax preparation is a CPA!

## *Always Choose A Certified Public Accountant to Prepare Your Taxes!*

Remember, just because someone does Bookkeeping, or Prepares Taxes, does not make them a CPA. CPA's must have a College Degree, with comprehensive coursework in business, accounting and tax. Plus to become Certified, they must pass an Extensive, Multi-Part Examination. To stay current and to meet annual licensing renewal requirements, CPA's complete extensive Continuing Education hours every year. Plus they are governed by Professional Standards and a Code of Professional Ethics designed to insure that you are dealt with Fairly, Professionally and Competently.

## *Why Should You Choose Me To Be Your CPA?*

- ❖ To be **HERE** for you. The IRS works all year long, and so do we. So, if you have Tax, Financial, or Business Issues to come up, I am just a phone call away.
- ❖ To be here **FOR** you. I can represent you if the IRS comes snooping around. I can, with your authorization, call them on your behalf and help you get issues resolved.
- ❖ To be here for **YOU**. You are not just a Customer to me. You are my Client. Your Tax & Financial Well Being is my Profession and Career, not just a Seasonal Job. I want you to pay the Least Amount of Tax or Get the Biggest Refund legally allowed. And, I have many years of experience helping My Clients Do Just That!

I hope your Deduction Finder proves to be a useful tool for you. Be sure to check out the Worksheets on the Website to help you get your information summarized. If you have any questions, be sure to write them down so we can cover them when you come in. There is also a handy What To Bring checklist on the back. Give us a call to Set Your Appointment as soon as you are sure all of your Tax Documents have come in the mail.

## *Taxes Are Tough But You Don't Have To Go It Alone!*

*Our Crusade is to Keep The IRS Out Of Your Wallet And  
To Help You On Your Quest For Financial Prosperity!*